

CURRICULAM VITAE

BHARATESH Y. DHUPADAL.

Relationship Manager & Teaching Associate

IEMS B-School,Hubli

Mail @: bdhupadal@gmail.com

Mobile : 90361 71549



Objective

Be a professional that can lead to development of organization by developing the relationship & acquiring the reputation in the market.

Work Experience:

Working at IEMS B-School as **Relationship Manager & Teaching Associate** since **2009 to till date:**

Key Responsibilities at Present Job:

- Acting as a Relationship officer and coordinating with industry, banks and institutes.
- Acting as a Student Counselor in case of education loan, scholarships, etc.
- Coordinating with Admin Dept for the Loan Procedure & other activities
- Approaching Nationalized, Pvt and Cooperative banks in North Karnataka for Education loan sanction & disbursement.
- Lead from the front for all promotional & admission related activities.
- Carrying institution marketing in different districts throughout the year.
- Have linkage & interaction with more than 100 degree institutes in North Karnataka.
- Coordinating with other areas of academics like AICTE & students developmental works.
- Coordinating with KUD for examination and other related activities
- Handling student related accounts.
- Helping Office Superintendent in handling accounts and managing Banking activities.
- Educating students on education loan & other govt facilities.
- Analyzing recent market strategies of corporate world and conducting classes for students to share the information.

Previous Work Experience:

- Worked at Beta Electrical, Gadag as Technician for 2 years 8 months.

Education Qualification

Degree/Course of Study	Board/University	Institution of studying	Year of Passing	Percentage
MBA (Finance & Marketing)	Karnatak University Dharwad	IEMS, Hubli	2009	62%
B A.	Karnatak University Dharwad	STC College Banahatti	2007	58%
PUC	PU Board, Karnataka	SRA College Banahatti	2004	68 %
SSLC	Karnataka Sec.Edn./Exam Board	SRA high School Banahatti	2002	44 %

System Skills

Office Packages : Ms-Office 98/XP/2003/2007 Vista.
: SPSS, C- program, Auto Cad.

Project

- MBA Summer In-Plant Project (2nd sem)

“Consumer Perception on Branded Fuels” at “Indian Oil Corporation Ltd” Belgaum.

- Major Concurrent Project (4th sem)

“Return on Investments made by Customers” at ING Vysya Life Insurance, Hubli

Personal Profile

Date of Birth : 01/06/1986
Mother Tongue : Kannada
Marital Status : Married
Languages known : English, Kannada
Reach me at : **Bharatesh Y Dhupadal**
At post-Asangi- 587317
Tq- Jamakhandi
Dist- Bagalkot

Reference

Dr. Prashanth C
Professor & HOD
SDM- Mgmt Dept, Dharwad
Cell No: 98866 34122

Prof. Pushpa Hongal
Asst. Professor
IEMS B-School, Hubli
Cell No: 94801 33258

Declaration

I hereby declare that the above given information are true to the best of my knowledge and belief.

Date: 03/09/2012
Place: HUBLI.

Signature

(B Y Dhupadal)